

## Executive Coaching

Hiring an executive coach is like having a personal trainer for your work self. The goal is not in fixing what is broken, but in discovering new talents and new ways of thinking. Through our confidential discussions you will:

- Learn about yourself and how others see you through the use of behavioral assessment tools.
- Discuss goals and past successes as well as times when things didn't go so well.
- Explore alternative ways to think about things, people, and processes and take an in depth look at those that are not working, need to be repaired or need to be abandoned.
- Establish clear action plans and develop clear metrics that let you know when you have succeeded.

## The Foundations

The following beliefs guide my coaching relationships with clients:

- Keep things simple.
- You know your organization better than anybody else.
- A plan that isn't implemented is just a piece of paper.
- It can be lonely at the top...but it doesn't have to be.

## Outcomes

- **A new way of looking at things.** You will learn more about yourself and how you view and communicate with others, which will help you forge better working relationships.
- **A strategy built around customer and employee needs.** You will develop practical, structured ways to shape and inform your decisions now and in the future.
- **An aligned and motivated team.** You will develop the skills to lead your team to the next level by better understanding themselves - and each other.

## Benefits:

- Dedicated time to concentrate on what really matters.
- A clearly defined plan.
- A confidential advocate.

## Is Coaching Right For You?

The success of Coaching hinges on the personal relationship that we develop and your desire to think and work differently. The best results come if you are enthusiastic, open to change, focused, and thoughtful. It *won't* work with people who have a 'because-I-say-so' attitude or are cynical. Just as you want your organization to move up to the next level, you too should want to move to a new level of leadership and channel your ambitions into creating something really special - a winning team where people love to work.